

CONDO OWNERS WIN WITH NEW RELATIONSHIP BETWEEN SQUARE ONE AND BFL CANADA

VANCOUVER, OCTOBER 18, 2023 — BFL CANADA Realty Insurance Services is launching a powerful partnership with home insurance specialist Square One that will provide condo unit owners with greater choice when selecting their personal insurance policy.

BFL CANADA Realty Insurance Services specializes in providing customized commercial insurance solutions to multi-family residential properties across Canada. The exclusive relationship with Square One will complement the strong commercial offering by now providing personal lines products to each unit owner in the property.

This partnership offers unit owners several benefits, including:

- Exclusive offers with savings tailored for BFL CANADA clients;
- Fast, personalized quotes tailored to their specific condo building;
- Access to a team of professionally trained insurance experts that will explain the risks faced by condo owners;
- Optional protection against costs, such as building improvements or commercial insurance deductible assessments, that fall to condo owners;
- A streamlined claims process, with a guaranteed 2-hour emergency response line.

“Our vision has always been to connect our clients to provide complete peace of mind,” says Gareth McDonnell, President, BFL CANADA Realty Insurance Services. “With this exclusive partnership, we are launching a personal insurance solution for BFL CANADA condo owners that is smart, affordable and offers lots of flexibility without compromising protection.”

“We are the go-to insurance provider for affordable, personalized home insurance. By working with BFL CANADA we’re ensuring that customers have proper personal and commercial insurance protection for their condo units,” says Daniel Mirkovic, President and CEO, Square One.

To learn more about this initiative, visit www.squareone.ca/bfl

ABOUT BFL CANADA

Founded in 1987 by Barry F. Lorenzetti, BFL CANADA is one of the largest employee-owned and operated Risk Management, Insurance Brokerage, and Employee Benefits consulting services firms in North America. The firm has a team of over 1,200 professionals located in twenty-five cities across the country. Our Realty Division, with a team of over 180 real estate professionals across the country, understands the risks faced by all types of properties from strata and condo corporations to apartments, commercial and bare land properties. To learn more about us and what we do, visit www.bflcanada.ca/realty-insurance-services. BFL CANADA is a founding Partner of Lockton Global LLP, a partnership of independent insurance brokers who provide Risk Management, Insurance and Benefits Consulting services in over 140 countries around the world. For more information, visit bflcanada.ca and follow us on [LinkedIn](#), [Twitter](#) and [Facebook](#).

ABOUT SQUARE ONE

Established in 2011 and based in Vancouver, British Columbia, Square One Insurance Services provides Canadians with modern, personalized home insurance. Square One is one of the few providers in B.C. that automatically includes earthquake insurance in many of its policies. It's also one of the few insurance providers in Canada to specialize in home insurance and offer a truly customized policy that can be purchased online. For more information about Square One, visit <https://www.squareone.ca/>.

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