



Your Multinational Insurance Advisor



In today’s world of evolving markets, where new risks emerge and regulation becomes paramount, conducting international business has become increasingly more challenging. The necessity for expert guidance, support and multinational resources is more crucial than ever. BFL Global Risk Services (BGRS) is your trusted international insurance advisor, assisting you in navigating the complexities of global business.

What Can BGRS Do for You?

BGRS is our dedicated International Practice group at BFL CANADA, offering a comprehensive “one-stop-shop” service model to address multinational risk. We manage all aspects of your business, both inbound and outbound, ensuring seamless support for all your global insurance needs.

We provide you with a team of international specialists and a global toolkit of services that are accessible at both the parent and regional levels. Leveraging our international network of offices in more than 140 countries, we deliver an efficient and seamless service experience across all regions and territories.

Our BGRS team ensures consistent service by acting as the central point of contact for all multinational business through LION—our Local International Office Network—which consists of key independent broker partners around the world.

500+

International offices across 140+ countries

30,000+

Broker colleagues and professionals globally

\$50B+

Consolidated insurance premiums managed via our Global broker network

+ Explore the Services Offered by BGRS

- International Marketing & Placement
- Broker Resource Management
- International Program Design
- Stewardship, Service Optimization & Quality Assurance
- International Claims Management
- Regulatory & Compliance Guidance
- Foreign Office Network Coordination
- M&A Consulting

What Is LION (Local International Office Network)?

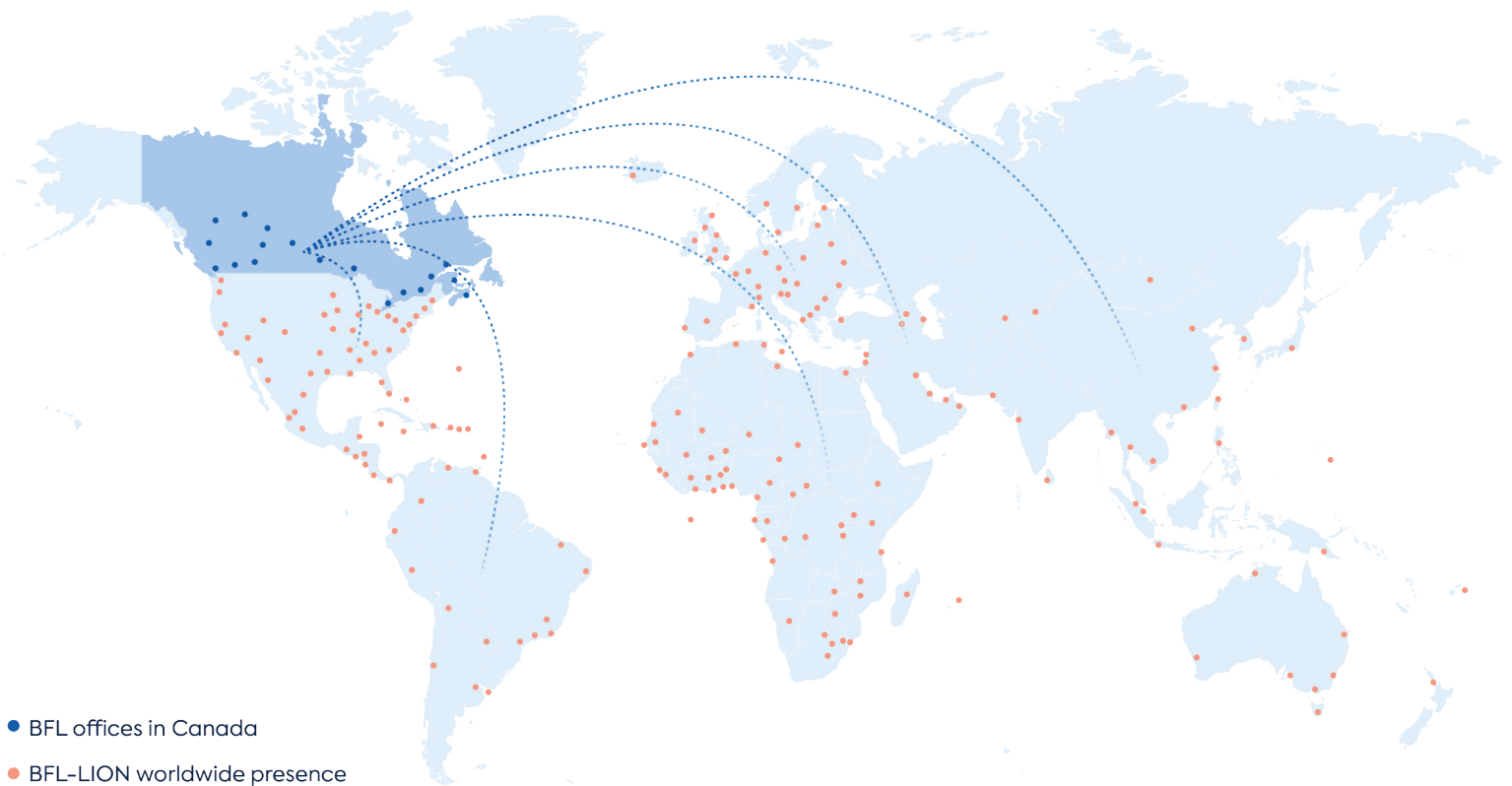
At BFL CANADA, we have spent nearly 40 years building an extensive network of owned offices across Canada and independent partner offices around the world, ensuring seamless support for all your global business needs.

Through strong governance and leadership, we have built LION—BFL’s Local International Office Network, a collective of top independent broker partners, each a leader in their country. These partnerships, based on a shared entrepreneurial spirit and culture, offer you local expertise, on-the-ground support, and a continuous exchange of intelligence and innovative resources. Our partner-colleagues speak the local language and have a deep understanding of the regional regulations, allowing us to provide a premier service experience.

The BFL-LION footprint extends across every jurisdiction where our customers operate, allowing us to efficiently communicate placements and service instructions worldwide. This ensures that our services standards are fully aligned with your core risk strategies and objectives.

Independence is the cornerstone of our success, giving us the flexibility to better serve your business and provide top-tier support around the world.

Our BFL-LION Global Footprint



Our Industry Expertise and Coverage Specialties

- Architects & Engineers
- Mining, Power & Energy
- Transportation
- Real Estate
- Non-Profits
- Manufacturing
- Construction
- Hospitality
- Life Sciences
- Public Sector
- Sports & Leisure
- Film & Entertainment
- Food & Beverage
- Forestry
- Transactional & M&A
- Financial & Executive Lines
- Cyber
- Environmental
- Professional services
- High Net Worth Individuals
- Marine
- Trade Credit
- Aviation
- Surety
- Programs
- Equine
- Affinity & Digital

What We Guarantee You?

With our strong presence in Canada and our expansive resources in the United States, South America, Europe, Asia and Africa, our business has been built to support you and to invest in the future success of your global operations.

✓ Specialized Practice

With a dedicated Canadian team of experienced global advisors, BGRS provides strategic advice and program design to address your international needs. Our specialists oversee all aspects of the insurance process, from concept to deployment, ensuring full alignment of both domestic and international insurance programs. We manage all broker resources around the world, guaranteeing a cohesive approach to global service.

✓ Strategic Advice

Special coverage considerations and limitations may exist in certain countries, that will impact your business. Our dedicated team of professionals will help you strategically address these concerns, including:

- **Regulatory Landscape:** Insurance legislation within the various operating jurisdictions. Does this impact you?
- **Compulsory Coverages:** Statutory requirements vs optional coverage. What is mandatory for your business?
- **Certification:** Certificates of insurance are tangible. What are your contractual requirements for proof of insurance in foreign countries?
- **Trade Sanctions:** Jurisdiction of trade and possible limitations of coverage. Which areas of restricted coverage may impact you?
- **Taxation:** Capital gains exposure and non-admitted tax implications. What additional costs do you need to consider?

Contact BFL Global Risk Services →



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